



Questions & Answers to Help You Pass the Real Estate Exam

with Karen Stefano, Contributing Editor John Reilly & Paige Bovee Vitousek

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This exam guide helps both salesperson and broker candidates prepare for any national licensing exam (Promissor/Pearson VUE, AMP, PSI) and state-designed exams. Study strategies, test-taking tips, and more than 1,900 questions position students to pass the exam on the first try. Contents: Introduction Chapter 1: Interests in Real Property Chapter 2: Forms of Ownership Chapter 3: Condominiums and Cooperatives Chapter 4: Encumbrances: Easements, Restrictions, and Liens Chapter 5: Governmental Limitations: Building Codes, Zoning, and Eminent Domain Chapter 6: Land Description Chapter 7: Appraisal Chapter 8: Taxes and Assessments Chapter 9: Sources of Financing: Conventional, Governmental, and the Secondary Mortgage Market Chapter 10: Mortgages and Foreclosures Chapter 11: Acquisition of Title: Deeds Chapter 12: Settlement Procedures: Escrow, Evidence of Title, and Recording Chapter 13: Real Estate Settlement Exercises Chapter 14: Agency and Business Ethics Chapter 15: Listings Chapter 16: Sales Contracts and Options Chapter 17: Federal Fair Housing, Truth in Lending, the National Do Not Call Registry, and Environmental Disclosures Chapter 18: Property Management, Lease Agreements, and Securities Chapter 19: Real Estate Mathematics Appendix A: Salesperson's Practice Final Examination Appendix B: Broker's Practice Final Examination Appendix C: Review Examinations

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