

The Architect's Handbook of Professional Practice, 13th Ed.

The American Institute of Architects



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The Architect's Handbook of Professional Practice, 13th Ed. The American Institute of Architects "The Architect's Handbook of Professional Practice" has been a definitive guide to architectural practice for almost a century. Now the thirteenth edition brings that experience to the cutting edge of the profession - with vital information to help architects manage the change from product-based practices to those that are knowledge-based and service-oriented. For today's firms, best practice means putting the client first-and the new handbook helps architects deliver. It begins with a brand-new section devoted to understanding client motivation, thinking, processes, and values and to forging stronger client-architect relationships. Subsequent sections on business, delivery, and services offer a wealth of crucial "redefinition" knowledge and tools for designing, building, and maintaining a successful practice - from business planning and project management to the development of expanded, added-value services. Also included are samples of the AIA contract documents (more than 75 in all), now accessible electronically on a CD-ROM. Compiled by a team of experts from architecture as well as law, business, and other professions, the thirteenth edition of "The Architect's Handbook of Professional Practice" remains an authoritative reference for high-quality professional practice. In a convenient book/CD-ROM format, the handbook offers architects the information they need to meet the changing demands of the marketplace with insight and confidence.

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