



Profitable Partnering for Lean Construction

Clive Thomas Cain

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The lean procurement techniques given in this practical guide could save clients up to 40% of total design and construction costs; case history evidence is included to prove that the techniques really work. The guide goes on to explain in equal depth the lean construction techniques that supply-side design and construction firms (including trades contractors) need to adopt to deliver the savings while boosting their profit margins.

Written in an accessible style, it explains why lean construction techniques will only deliver this high level of savings if they are underpinned by long-term, strategic, supply-side partnering relationships between consultants, construction contractors, trades contractors and manufacturers.

This is a 'how to' book written in terms everyone can understand, without the need for an expert interpreter or costly training.

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