



Cold Calls To Hot Leads: Take the fear out of cold calling and become a sales superstar (Sales Leadership Series) (Volume 1)

Mr Nicholas McMenemy

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Cold Calls To Hot Leads: Take the fear out of cold calling and become a sales superstar (Sales Leadership Series) (Volume 1) Mr Nicholas McMenemy

Cold calls to hot leads is the definitive guide for sales professionals who want to improve their cold-calling success rates through the deployment of several smart strategies and use of refined example cold-calling scripts.

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